



"We Earn Your Business And Keep It.
With Service As Our Primary Goal!"

Testimonial Letter

Email received July 17, 2009

I have used I and M Industrial for about the past 9 years. I owned and managed the contract for the maintenance at EFCO in Barnwell for about 6 years. During that time, I and M maintained the compressor system. At the beginning, the compressor system was very old and was in disrepair. I and M repaired the systems to an acceptable operating condition and provided options to replace the system with new equipment. EFCO chose to lease the equipment. I am now the maintenance manager at Kronotex USA in Barnwell. When I first began working at Kronotex, another company was maintaining the compressor system. Their services were very quickly determined to be insufficient and I and M was brought in to take over the service and maintenance of our compressed air system.

I and M has ALWAYS given me the best service and quick response to any service needs. They offer 24 hour service. When you call the main number after hours, you will be given an afterhour's call number. Every time that I have called after hours, I have gotten an answer the first call. They always respond quickly. Their service department is very knowledgeable about all compressed air systems. Jim Murdock has serviced my compressed air systems since EFCO. He is the best compressed air system technician that I have known in the 27 years involved with industrial maintenance. All other technicians have taken care of my needs promptly and efficiently in Jim's absence.

When I came to work for Kronotex, it was quickly recognized that our system had problems that were contributing to water in our air and periodic low pressure. Jim quickly evaluated our system and offered suggestions that would provide better air drying and more air production using our existing equipment. These changes were done by our own people at no profit to I and M. The result was that through the concern of I and M, we were able to solve our air drying problems, and actually produce more air with our existing equipment. We are now working on the next phase that will recover 16% of our air that is lost in the drying process to allow us to continue our increased manufacturing rates without purchasing an additional compressor, and providing better drying capabilities.

In closing, I highly recommend I and M. If you would like to speak to me directly, please feel free to call me.

Thanks,
Keith Parker
Maintenance Manager
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